

June 2, 2022

Mr. Greg Thomasson, P.E.  
 Executive Director  
 Harrisonburg-Rockingham Regional Sewer Authority  
 P.O. Box 8  
 Mount Crawford, VA 22841

**Bridgewater Pump Station Generator and ATS Procurement (HRRSA 2022-01)  
 RE: Recommendation for Generator and ATS Evaluation**

Dear Greg,

This letter is to summarize our review of the two (2) proposals that were submitted and found to meet the requirements of the Bridgewater Pump Station Generator and ATS Procurement (HRRSA 2022-01) RFP. No other proposals were submitted.

The following scoring matrix summarizes the results of our review based on the scoring criteria set out in the RFP. The highest ranked responsive proposal was from Carter Machinery Company.

Bridgewater Pump Station Generator and ATS Evaluation  
 RFP HRRSA-2022-01

Proposer	Weight	Carter Machinery Company / CAT	The Power Connection / Blue Star
Completeness of Technical Proposal	25	20	20
Relevant MFR Experience & Track Record	10	10	10
Demonstrated QA/QC	5	5	5
Price		\$147,745.00	\$151,572.87
<i>Cost Score</i>	<i>50</i>	<i>50</i>	<i>48.7</i>
No. of Days to Deliver Equipment		<i>Exception Taken</i>	<i>Exception Taken</i>
<i>Guaranteed Schedule Score</i>	<i>10</i>	<i>0</i>	<i>0</i>
<b>Total Score</b>		<b>85.0</b>	<b>83.7</b>

We recommend selection of the highest ranked offeror, from Carter Machinery Company.



Thank you for the opportunity to assist with this project. If we can provide any further details, please contact me at 434.455.3210 or via e-mail to [atice@wileywilson.com](mailto:atice@wileywilson.com).

Regards,

**Wiley|Wilson**

A handwritten signature in blue ink, appearing to read 'A. Tice'.

Aaron Tice, P.E.  
Project Manager